

ERP SPAIN

ANNUAL REPORT | 2020

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UMBERTO RAITERI

Chairman and CEO of ERP SAS

Despite significant challenges in 2020, most notably higher collection targets for all streams, Landbell Group's 34 producer responsibility organisations (PROs) ensured the compliance of all our 30,000+ customers.

To do this, our PROs collected and managed more than 760,000 tons of batteries, e-waste and packaging, bringing the overall collections since the Company's inception to 9,261,000 tons.

We use our software platform for managing environmental compliance, to organise take-back transactions, allocate automatic pick-ups, track the movement of waste and provide the relevant reports.

We were able to meet the targets, and challenges posed by local recycling markets, because our supply chain and procurement teams regularly carry out benchmarking and supplier tendering. This control gives us maximum flexibility and complete compliance assurance; it also means that we can find the best prices and treatment quality for our customers.

Notwithstanding the rising targets, we increased our customer base in all countries where we operate, reaching an impressive 32,000 Companies. Our specialists guided customers throughout the year, not only carrying out reporting and declarations, but also calculating producer obligations, thus ensuring that this process is clear and accurate.

Throughout this Annual Report you will see the breath and range of activities ERP Spain is involved in. I would like to

congratulate Laura and her team on their efforts to make sure that our organization stands out once again as a reliable, competent and effective provider of WEEE and battery compliance. Last year, ERP Spain collected more than 30,000 t of WEEE and 2,500+ t of WB&A. Collection rate of portable batteries exceeded the ambitious EU targets (45%), and WEEE volumes increased by 17% compared to 2019 data. All this, despite the mobility restrictions part of the lockdown measures during the country's state of alarm.

I wish that the success of the Spanish regime will be replicated and enhanced in the years to come. I would also like to take this opportunity to thank our members and all stakeholders who, with their continued support of the WEEE and Battery Directives over the last years, have made Spain the excellent reference country it is today.

Best regards,

Umberto Raiteri

Chairman and CEO, ERP SAS

TONS MANAGED

WEEE: 226,007

Batteries: **13,275**

Packaging: **551,635**

SINCE 2004

WEEE: 3,861,052

Batteries: **88,325**

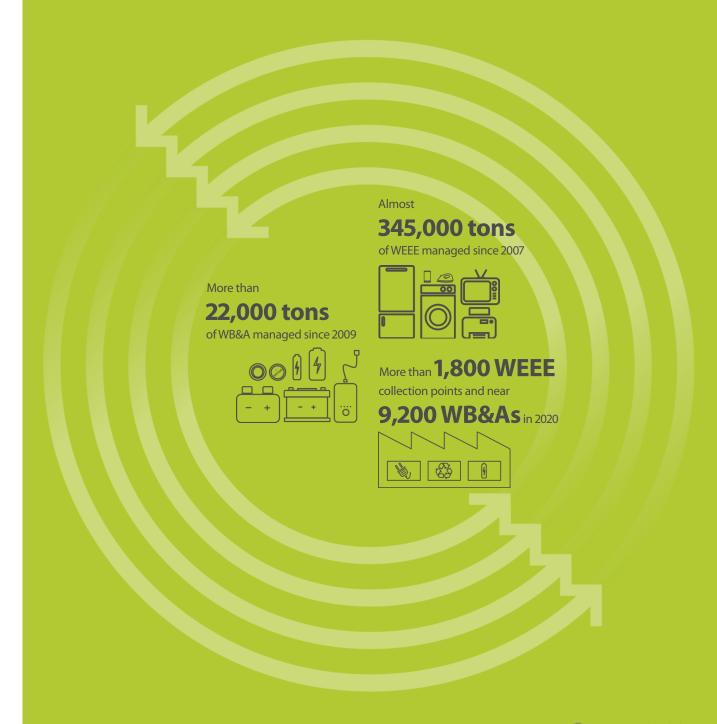
Packaging: **5,547,483**

CREATING SOLUTIONS FOR A CIRCULAR ECONOMY

European Recycling Platform is the only pan-European Producer Responsibility Organisation (PRO) that operates in Spain.

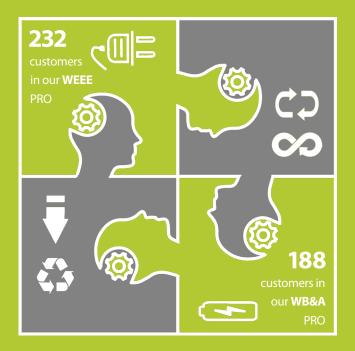
We create solutions for a circular economy that include selective collection, recovery and recycling of waste electrical and electronic equipment (WEEE) and waste batteries and accumulators (WB&A) throughout Europe. We assist and facilitate compliance by all producers and distributors with their legal obligations, when handling these products end-of-life, with quality and cost-efficient environmental services.

Worldwide, we belong to the Landbell Group and offer WEEE, Batteries and packaging services through a PRO network that is present in three continents.



ERP IN SPAIN

A team of professionals creating efficien **extended responsibility solutions** for manufacturers, importers and distributors





Around

10 M t

of WEEE, batteries and packaging managed worldwide





More than

350 employees

servicing nearly

32,000 clients

worldwide



WE WISH AND ARE ABLE TO HELP YOU

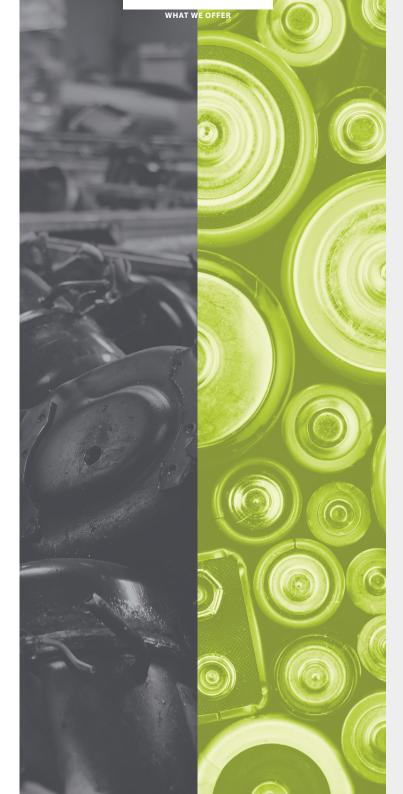
If you manufacture, import or distribute electrical and electronic equipment or batteries and accumulators in Spain, ERP offers you high-quality extended responsibility solutions at competitive prices.

We cover all devices connected to the electricity grid or which are battery-run, from a vending machine or medical scanner, to a remotely driven toy-car, including any household appliance or electric device.

And we also cover consumables, such as printer toners or other devices such as solar panels. Or, in relation to batteries and accumulators, electrical vehicle batteries or large industrial accumulators.

And if you want to take a further step in your company's circular economy policy, we are also here to help.

Contact us for a non-binding proposal





STANDARD SERVICES TO FULFIL A PRODUCER'S EXTENDED RESPONSIBILITY

- Prior advice.
- Registration at Producers Registries (RII_AEE and RII_PYA) and uploading of declarations.
- On-line tool to issue declarations for products placed on the market.
- Compliance with collection targets.
- Issue of Annual Reports for the Public Administration.
- Technical and legal support.
- Information and advice on regulatory changes.



CUSTOMISED SERVICES FOR THOSE WHO WISH TO TAKE ONE FURTHER STEP ALONG THE PATH TO A CIRCULAR ECONOMY

- Specific collection services and other tailored solutions, requested by our clients.
- Support to foreign companies, if an authorized representative is needed.
- Advice when obtaining international certifications (e.g. FPFAT)
- Joint recycling and environmental awareness campaigns.

ENVIRONMENTAL AWARENESS, THE KEY **TO COMMUNICATION**

An adequate management of the waste we produce constitutes a piece of machinery where all parts should be in place and adequately working. This starts with the manufacturers, importers and other producers, and finishes with the end users, including the public administration, waste managers, logistics chain, distribution or PROs... we all need to be aware that if the machinery breaks down- and we are all part of this machinery- so does the chain.

This is even more apparent when referring to a highly specific type of waste such as WEEE or WB&A which, in order to adequately fit into the recycling chain, must be deposited at assigned points for management purposes, outside the regular network for household waste collection. This is why, at ERP, we consider that environmental awareness efforts are essential for communications in all available channels, from social networks to the media.

SOCIAL NETWORKS

This year we have continued generating contents for our profiles in two social networks operating in 2020- Facebook and Twitter- where we have uploaded a total of 170 posts. As a novelty, in 2020 a series of short animation videos were designed for these social networks, with clear explanations on the legal obligations binding WEEE, batteries and packaging producers, constituting ERP's hub of activity throughout Europe.









MEDIA

"Waste recycling for electrical equipment and batteries in Covid-19 times". —Article by Laura Alonso, **General Manager of ERP** Spain, El Economista.





We work with all the agents involved: the public administration, town councils, waste managers, producers, shops or distributors, amongst other players, to ensure that the entire process is carried out efficiently and satisfactorily..."

—Interview in *Protiendas*



Marrón y Blanco



JANUARY

17/1_ The Pilabot battery-collection competition has been launched, with 150 schools taking part. The initiative is organised by the Regional Government of Galicia, ERP, Ecopilas and Ecolec.

[+] pilabot pilas y acumuladores recicla con energía!

MARCH

18/3_Release issued by ERP Spain in relation to COVID-19. The ERP team worked from home and was fully operative from the start of the pandemic, providing service to its clients and collaborators and at all times complying with State of Alarm restrictions.

[+]

APRIL

3/4 ERP recommends taking extra safety measures when handing in WEEE and batteries during the COVID-19 lockdown.

[+]



19/5_The public consultation period is now open for amendments to the royal decrees on WEEE and WB&A.

[+]

27/5_The Regional Government of Galicia, **ERP** and other SCRAPs resume the #Eusonpilabot photo competition.

[+]



European Recycling Platform ecopitas ECOLEC W Xocobeo 2021 XUNTA DE GALICIA

JUNE

10/6_OfiRAEE PROs ask MITECO for a moratorium on meeting the 2020 collection targets because of the Covid-19 crisis.

[+]



6/7_The 'Charge Your Batteries, Save The Planet' campaign, run by ERP Spain in collaboration with Amiab, collected almost a tonne of batteries in Puertollano during its fifth edition. 600 students took part from eight schools.

[+]



ONE YEAR OF CAMPAIGNS, SUPPORTING AND DISSEMINATING ADEQUATE WEEE AND BATTERY MANAGEMENT

OCTOBER

29/7_'A Sea of Possibilities' campaign launches, organised by ERP and Amiab, to encourage recycling of WEEE and batteries in the Murcia region.

[+]



8/10_Pilabot is relaunched –a
Regional Government of Galicia
campaign in partnership with ERP and
other PROs that aims to encourage
battery-collection in schools.

[+]



15/10_ERP and Zamora Provincial Council renew their agreement for collecting batteries, through which collection points will be managed in 250 towns and municipalities within the province.

[+]



24/10_ERP signs up to World Day against Climate Change. The proper recycling of our WEEE is a tool within everyone's reach to combat global warming.

[+]



NOVEMBER

3/11_ERP collects more than a tonne of electronic waste and used batteries in Murcia, through the 'A Sea of Possibilities' campaign, organised in conjunction with Amiab, the Regional Government of Murcia and Hosteltur.

6/11_ERP Spain takes part in the 'Sustainable Digitalisation' campaign. In collaboration with CEOE and other PROs, the campaign encourages the selective collection of computers and tablets for charitable purposes.



17/11_ERP at the E-Waste World Conference & Expo 2020. The virtual trade fair brought together WEEE experts from all over the world on 18-19 November.

23/11_European Week

for Waste Reduction: The

coce & Expo

al trade fair

der WEEE

dower the

November.

DECEMBER

22/12_Eight Spanish projects compete for the Green Alley award for the circular economy.

[+]



[+]



Importance of Recycling WEEE. ERP promotes the proper management of electronic waste in order to extract any recoverable materials.



[+]

[+]

23/12_Online award ceremony for the 2nd edition of the Pilabot competition. The 2nd edition of the Pilabot initiative collected 59 tons of batteries in 150 schools. a 34% increase.

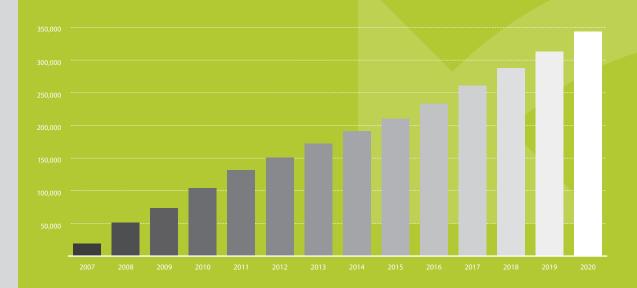


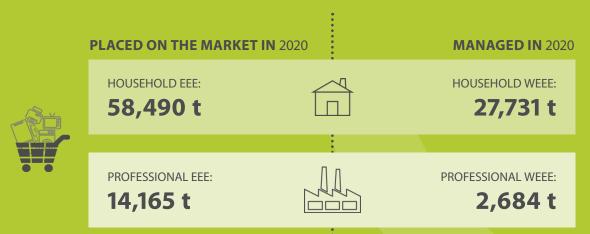
[+]



Waste Electrical and Electronic Equipment (WEEE) covers a wide spectrum of battery or electricity-run devices.

Ranging from household appliances and computers, to large medical equipment, battery-run toys, calculators, mobile phones, clocks, fluorescent lights, vending machines, solar panels and even some consumables (such as toner cartridges), the list is endless, although they all have a common denominator: they may enjoy a second life if taken to civic amenities or if disposed at a shop when replaced with a new device, whether by reconditioning them or by taking advantage of their recoverable materials.







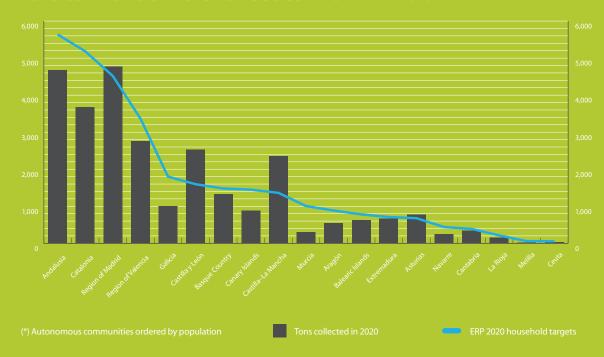
HOUSEHOLD W-C-C-C-

Household WEEE is the most plentiful and includes, in addition to WEEE generated by each home, similar waste generated by retail establishments, industries or offices. As part of the urban waste category, this is managed through a collection point network available to citizens, basically consisting of civil amenities and shops. Waste with a dual use (household and professional) is also considered household WEEE.

In spite of this extraordinary year, due to the impact of the COVID-19 pandemic, with imposed restrictions on logistics and personal movement during the lockdown, ERP Spain has been able to improve its collection and management results, registering a 12 % increase in absolute terms over 2019, albeit with an 88 % degree of compliance over the national global target.



TONS COLLECTED BY AUTONOMOUS COMMUNITY IN 2020 (*)





By categories, the collection and management target has been surpassed both in temperature exchange and large-size screens (more than 100 cm2), two of the most hazardous waste streams if not adequately managed. On the other hand, the category that has dragged down the global degree of compliance the most has been small-size IT and Telecom equipment (with a maximum external size of 50 cm), which are still able to escape PRO management channels, whether due to being stored at home (due to fearing the loss of any saved data) or due to "hoarding".

COLLECTED 5,682 t 2,794 t Temperature exchange 6,917 t 3,924 t Screens 106 t 55 t Lamps 28,340 t 13,391 t Large appliances 8,339 t **Small appliances** 3,881 t

9,106 t

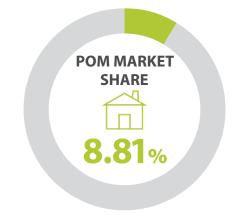
3,687 t

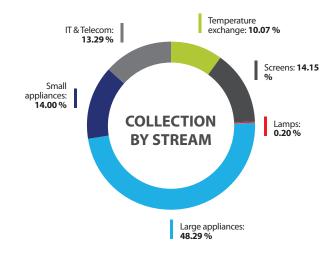
PLACED ON THE MARKET AND COLLECTED BY STREAM

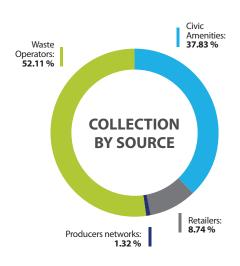
market share

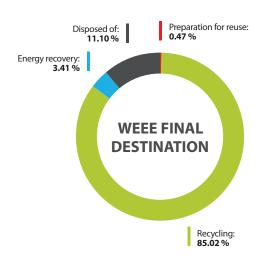
of Household EEE from producers adhered to

ERP in 2020









IT & Telecom

PROFESSIONAL W-e-e-e-

Professional WEEE still uses specific collection and management channels, mainly collected on demand at source and, very often, beyond PRO control, thus hindering its inclusion in global management terms (and lagging down compliance percentage figures). In 2020, 2,684 tons of professional WEEE was collected, 2.5x the amount gathered in 2019, which indicates positive performance in the sector.

These results mean that 32.6 % of national targets has been achieved. By autonomous community, of interest are the figures in Aragón and Madrid where targets were surpassed.

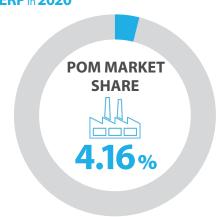
In terms of PUT ON THE MARKET data, in absolute terms, ERP-adhered producers placed 1,291 t less on the market than in 2019, with a market share of 4.1 % over 7 % the previous year.

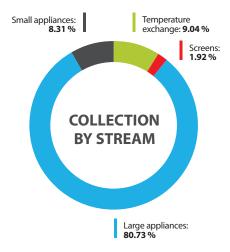


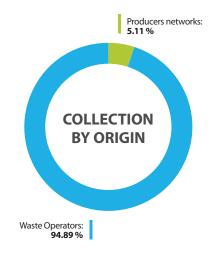
PLACED ON THE MARKET AND COLLECTED BY STREAM			
	PLACED ON THE MARKET	COLLECTED	
Temperature exchange	2,191 t	243 t	
Screens	1,955 t	52 t	
Large appliances	8,867 t	2,167 t	
Small appliances	1,153 t	223 t	

market share

of Professional EEE from producers adhered to **ERP** in **2020**









COMMON DATA FOR HOUSEHOLD AND PROFESSIONAL WEEE

COLLECTION NETWORK (*)

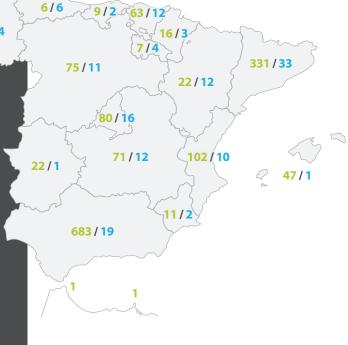
In 2020, ERP collected
Household WEEE at
1,700 points, and
Professional WEEE
at 148 points,
throughout Spain

97/4

75/11

75/11

683/19



(*) Only points where ERP has completed at least one collection in 2020 have been counted.

LOGISTIC AND TREATMENT NETWORK



38 Consolidation Centres



70 carriers

59 Treatment Facilities

PERMITS AND AGREEMENTS

ERP is authorised to operate in all autonomous communities and autonomous cities, and has signed a specific framework agreement with 11 of these. In addition to the foregoing, specific collaboration agreements have been executed with local entities, universities, distributors, associations, hotels, waste operators, etc.



89 collaboration agreements to **collect WEEE** throughout Spain

ABBREVIATED BALANCE SHEET

EUROPEAN RECYCLING PLATFORM - ERP, SAS

Fiscal years ended 31/12/2020 and 31/12/2019

Expressed in euros

ASSE	TS	2020	2019
A)	NON-CURRENT ASSETS	31,348.05	17,587.24
I.	Intangible fixed assets	0.00	0.00
II.	Tangible fixed assets	20,648.68	6,887.87
V.	Long-term financial investments	10,699.37	10,699.37

B)	CURRENT ASSETS	12,614,410.82	12,750,720.49
II.	Inventories	921.89	2,021.89
	Advances Suppliers	921.89	2021.89
III.	Trade debtors and other accounts receivable	8,806,824.29	8,229,466.18
1.	Clients from sales and provision of services	8,339,839.90	7,872,594.61
2.	Clients, group and associated companies	448,405.64	336,093.07
3.	Sundry debtors		
6.	Other credits with Public Administrations	18,578.75	20,778.50
IV.	Short-term investments in group	2,506,945.85	2,505,026.88
V.	Short-term financial investments	216,058.51	217,349.49
VI.	Short-term end-of-period adjustments	833,211.57	1,323,965.71
VII.	Cash and cash equivalents	250,448.71	472,890.34
	TOTAL ASSETS	12,645,758.87	12,768,307.73

	SSETS AND LIABILITIES	2020	2019
A)	NET ASSETS	0.00	0.00
A-1)	Equity	(15,576.05)	(15,576.05)
V.	Results carried forward	(15,576.05)	(15,576.05)
VII.	Results for the year	0.00	0.00
A-2)	Adjustments for changes in value	15,576.05	15,576.05
C)	CURRENT LIABILITIES	12,645,758.87	12,768,307.73
II.	Short-term provisions for personnel expenses	0.00	0.00
III.	Short-term debts	4,198,077.81	4,200,139.32
5.	Other financial liabilities	4,198,077.81	4,200,139.32
IV.	Short-term debts owed to group and associated companies	2,026,347.78	1,985,051.40
V.	Trade creditors and other accounts payable	6,421,333.28	6,583,117.01
1.	Suppliers	2,317,228.18	2,571,596.58
2.	Suppliers, group and associated companies	1,291,546.98	1,162,059.58
3.	Creditors	2,789,304.43	2,812,327.09
4.	Remunerations pending payment		

6. Public Administrations

Short-term end-of-period adjustments

37,133.76

23,253.69

ABBREVIATED PROFIT AND LOSS ACCOUNTS

EUROPEAN RECYCLING PLATFORM - ERP, SAS

Fiscal years ended 31/12/2020 and 31/12/2019

Expressed in euros

(DEBIT)	CREDIT		
A)	CONTINUING OPERATIONS	2020	2019
1,	Net turnover	8,073,505.20	7,530,281.42
b)	Provision of services	8,073,505.20	7,530,281.42
4,	Supplies	(6,927,768.74)	(6,231,259.54)
c)	Work performed by other companies	(6,927,768.74)	(6,231,259.54)
5,	Other operating revenues	498,269.47	424,004.14
6,	Personnel expenses	(776,138.27)	(692,436.67)
a)	Wages, salaries and similar	(615,144.41)	(551,031.87)
	•		(141,404.80)
b)	Employee welfare expenses	(160,993.86)	(960,287.01)
7,	Other operating expenses		
a)	Outsourcing	(700,041.77)	(688,704.03)
b)	Taxes	(1,370.67)	(505.54)
c)	Losses, impairment and changes in provisions for trade transactions	(108,680.43)	(271,077.44)
8,	Depreciation of fixed assets	(3,458.19)	(3,494.63)
13,	Other results Control of the Control	(2,042.44)	7,501.75
A,1)	OPERATING PROFIT	52,274,16	74,309,46
14,	Financial revenues	0.00	21.38
b)	From negotiable securities and other financial instruments		21.38
15,	Financial expenses	(50,983.18)	(74,435.24)
b)	For debts owed to third parties	(50,983.18)	(74,435.24)
16,	Change in fair value of fin. instruments	(1,290.98)	104.40
a)	Trading portfolio	(1,290.98)	104.40
A,2)	FINANCIAL RESULT	(52,274.16)	(74,309.46)
A,3)	RESULT BEFORE TAXES	0.00	0.00
	Company Tax		
A,5),	RESULT FOR THE YEAR	0.00	0.00



WB&A is the abbreviation used for Waste Batteries and Accumulators, inside a toy car or a real vehicle. Consequently, they constitute one of the most common types of household waste, despite being also generated by offices, retail establishments and, even, the industrial sector, making their adequate management even more indispensable.



Some include heavy metals that may be highly pollutant if not adequately managed. Others, however, such as iron, lithium, nickel, cobalt or manganese, may be reused in new batteries in order to avoid an excess consumption of natural resources and to balance out a commercial equilibrium in the EU, reducing our dependence on non-EU countries, the main producers of these commodities. This is particularly important in the case of lithium, a basic component of batteries used in electrical mobility, which are likely to become the product category registering the highest growth in the next few years.

PORTABLE BATTER ES



All manufacturers adhered to ERP Spain represent a **market share** of **35.1** % in portable batteries, with **5,035** t placed on the market in **2020**

ERP Spain collected nearly **2,100 tons** of portable batteries in **2020**

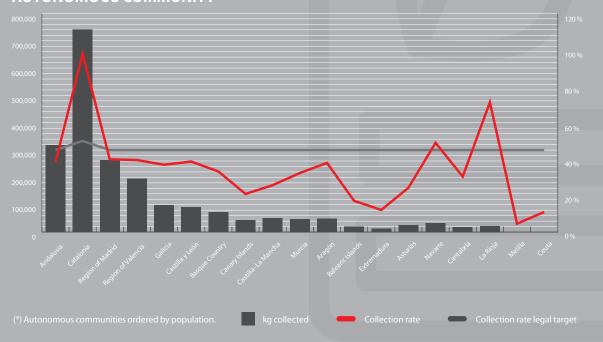


Collection rate of portable WB&A in 2020:

45.31 % 2020 Target: 45 %

2021 Target: 50 %

KILOGRAMS OF PORTABLE BATTERIES COLLECTED BY AUTONOMOUS COMMUNITY (*)



WEB&A PLACEMENT ON THE MARKET DATA

8,143 t

of Batteries and Accumulators placed on the market by ERP members in 2020

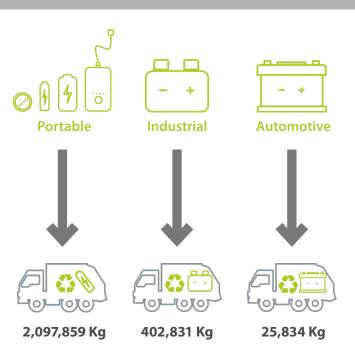
20	20 PLACEMENT ON THE MARKET	UNITS	WEIGHT KG	% MARKET
	BUTTON BATTERIES (Diameter > height)	25,422,939	52,440	25.40 %
(TILES	STANDARD BATTERY (no button, weight < 1k)	156,971,123	4,117,150	43.05 %
PORTÁTILES	PORTABLE ACCUMULATORS (not industrial or automotive)	12,332,274	841,262	18.50 %
	TOTAL PORTABLE (including other portable types)	195,867,291	5,035,747	35.06 %
AUTOMOTIVE BATTERIES AND ACCUMULATORS		9,035	17,549	0.01 %
INDUSTRIAL BATTERIES AND ACCUMULATORS		286,420	3,089,968	7.30 %





2,527 tof Batteries and Accumulators collected in

2020





In 2020, ERP Spain recycled 2,069 t of materials from batteries and accumulators, representing nearly 84 % of total

WB&A weight managed (2,468 t)

Recovered Materials



















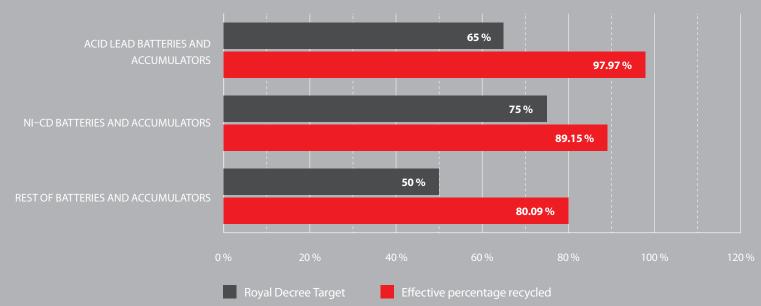






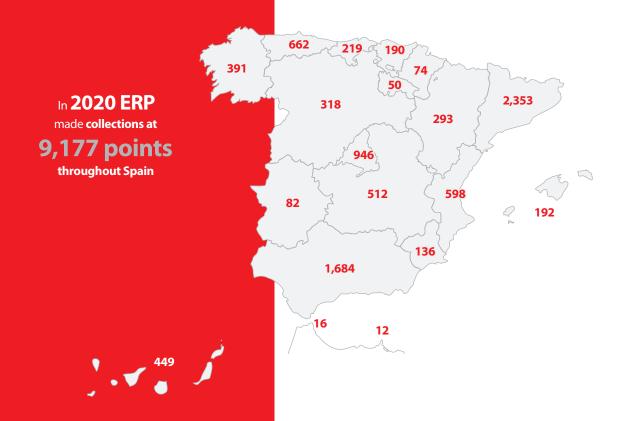






COMMON DATA FOR WB&A

COLLECTION NETWORK (*)



(*) Only points where ERP has made at least one collection in 2020 have been counted.

LOGISTIC AND TREATMENT NETWORK



36 Consolidation Centres



carriers

Treatment Facilities

PERMITS AND AGREEMENTS

We are authorised to operate as a WB&A PRO in all of Spain's autonomous communities and autonomous cities, and have signed a specific framework agreement in Andalusia, Asturias, Balearic Islands, Catalonia, Galicia and the autonomous cities of Ceuta and Melilla, and are in the process of signing a similar agreement in many other places.



54 collaboration agreements for the collection of batteries throughout Spain

ABBREVIATED BALANCE SHEET

EUROPEAN RECYCLING PLATFORM ESPAÑA S.L.U.

Fiscal years ended 31/12/2020 and 31/12/2019

Expressed in euros

ASSET	S	2020	2019
A)	NON-CURRENT ASSETS	210,399.29	178,199.72
II.	Tangible fixed assets	182,999.29	150,799.72
2.	Technical plant and other tangible fixed assets	182,999.29	150,799.72
V.	Long-term financial investments	27,400.00	27,400.00
В)	CURRENT ASSETS	4,305,856.73	4,148,711.56
II.	Inventories		
III.	Trade debtors and other accounts receivable	1,953,733.71	2,052,580.02
1.	Clients from sales and provision of services	1,867,611.09	1,923,910.99
3.	Sundry debtors	193.50	
6.	Other credits with Public Administrations	85,929.12	128,669.03
IV.	Short-term investments in group & associated	2,026,347.78	1,985,051.40
5.	Other financial assets	2,026,347.78	1,985,051.40
V.	Short-term financial investments	97,966.21	98,308.64
3.	Debt instruments	97,966.21	98,308.64
VI.	Short-term end-of-period adjustments		
VII.	Cash and cash equivalents	227,809.03	12,771.50
1.	Cash in hand and in banks	227,809.03	12,771.50
	TOTAL ASSETS (A+B)	4,516,256.02	4,326,911.28

NET A	SSETS AND LIABILITIES	2020	2019
A)	NET ASSETS	83,442.81	83,442.81
A-1)	EQUITY		
I.	Capital	5,000.00	5,000.00
1.	Capital formalized in deed of incorporation	5,000.00	5,000.00
III.	Reserves	78,442.81	78,442.81
1.	Legal Reserve	4,623.50	4,623.50
2.	Voluntary Reserve	73,819.31	73,819.31
VII.	Result for the year	0.00	0.00
C)	CURRENT LIABILITIES	4,432,813.21	4,243,468.47
IV.	Short-term debts owed to group & associated companies	0.00	0.00

C)	CURRENT LIABILITIES	4,432,813.21	4,243,468.47
IV.	Short-term debts owed to group & associated companies	0.00	0.00
V.	Trade creditors and other accounts payable	2,040,153.08	1,867,098.14
1.	Suppliers. short-term	388,790.94	589,993.18
2.	Suppliers, group and associated companies	396,149.38	195,012.23
3.	Sundry creditors	1,255,212.76	1,082,092.73
6.	Other debts owed to Public Administrations	0.00	0.00
VI.	Short-term end-of-period adjustments	2,392,660.13	2,376,370.33
	TOTAL NET ASSETS AND LIABILITIES (A+B+C)	4,516,256.02	4,326,911.28

ABBREVIATED PROFIT AND LOSS ACCOUNTS

EUROPEAN RECYCLING PLATFORM ESPAÑA S.L.U.

Fiscal years ended 31/12/2020 and 31/12/2019

Expressed in euros

(DEBIT)	CREDIT		
		2020	2019
A)	CONTINUING OPERATIONS		
1,	Net turnover	3,004,504.97	2,598,780.47
b)	Provision of	3,004,504.97	2,598,780.47
4,	Supplies	(2,426,625.45)	(2,051,447.90)
c)	Work performed by other companies	(2,426,625.45)	(2,051,447.90)
7,	Other operating expenses	(603,082.03)	(575,710.08)
a)	Outsourcing	(600,970.62)	(575,552.55)
b)	Taxes	(2,111.41)	(157.53)
c)	Losses from failed trade credits		
8,	Depreciation of fixed assets	(24,800.43)	(19,501.90)
13,	Other results	(637.81)	(4,921.63)
A,1)	OPERATING PROFIT	(50,640.75)	(52,801.04)
A,2)	FINANCIAL RESULT	50,640.75	52,801.04
A,3)	RESULT BEFORE TAXES	0.00	0.00
	Tax on Profits	0.00	0.00
A,4),	RESULT FOR THE YEAR FROM CONTINUING OPERATION	0.00	0.00
A,5),	RESULT FOR THE YEAR	0.00	0.00



ERP SPAIN